

Job Opportunity

Job Posting: **EDW-2012-01-01**

Job Title: **Lease Account Manager**

Position Type: **Full-time**

Description: Recognized as one of Canada's 50 Best Managed Companies 5 years in a row, DRIVING FORCE seeks a highly ambitious, enthusiastic, goal and customer oriented **Lease Account Manager** to join our team in in Edmonton.

If you are challenged by generating new business, proactive, team-focused and able to manage changing priorities, you will love the fast pace environment of our growing company.

As a Lease Account Manager, you will:

- Generate and manage your own portfolio to create your own success;
- Have an enthusiastic sales approach in prospecting new clients;
- Be able to create/build an aggressive business development process;
- Have outstanding communication and relationship building skills.

Qualifications:

- Prospecting experience is essential with a solid book of business (contacts, networking, community involvement);
- Sales SUCCESS
- Creative networking abilities;
- Interest in automobiles and previous experience in the auto industry is an asset;
- Goal-oriented; persevere to get results;
- Strong motivation and entrepreneurial drive.

DRIVING FORCE offers an attractive salary-base plus commission pay structure and full company benefits.

Location: **Edmonton, AB**

We thank all candidates for their interest; only individuals selected for an interview will be contacted. **Please apply to:**

Human Resources

11025 – 184 Street
Edmonton, AB T5S 0A6
Fax (780) 481-4242

E-Mail: hr@drivingforce.ca

