

Job Opportunity

Job Posting: 2011-FSJ-05

Job Title: Sales Consultant

Position Type: Full Time

Description: Named one of Canada's 50 Best Managed Companies for 5 years in a row, DRIVING FORCE Vehicle Rentals, Sales and Leasing requires a customer oriented individual to join our used vehicle sales team at our Fort St. John location.

Duties will include but are not limited to:

- Prospecting, networking, and generating new business
- Maintaining current customer base
- Preparation of lease & sales documentation
- Credit application processing
- Customer collections and defaults
- Liaison between manufacture and supplier on customer complaints
- Forecasts, goals and objectives

Qualifications:

- Proven track record in prospecting new clients
- Outside sales experience (commercial or automotive fleet experience preferred)
- A demonstrated enthusiasm for sales
- A reputation for delivering value by consistently exceeding customers' expectations

We thank all candidates for their interest, however, only individuals selected for an interview will be contacted.

Location: Fort St. John

Please forward a letter of interest and resume to:

Human Resources
11025 – 184 Street
Edmonton, AB T5S 0A6
Fax (780) 481-4242

E-Mail: hr@drivingforce.ca

